



June 12, 2018

To whom it may concern:

Company Name Corporate Representative TOHO HOLDINGS CO., LTD. Norio Hamada, Chairman of the Board and Representative Director (First Section of Tokyo Stock Exchange Securities Code:8129) Makoto Kawamura, Corporate Officer, General Manager, Public and Investor Relations Department (TEL: 81-3-6838-2803)

## Notice of Conclusion of Business Alliance in Malaysia, Indonesia and Japan with Pharmaniaga

Contact:

TOHO HOLDINGS CO., LTD. (Headquarters: Tokyo; Chairman of the Board and Representative Director: Norio Hamada; hereinafter "TOHO HOLDINGS") has agreed and executed a Business Alliance Agreement with Pharmaniaga Berhad, a Malaysian public listed pharmaceutical company (Headquarters: Selangor Darul Ehsan, Malaysia; Managing Director : Dato'Farshila Emran; hereinafter "Pharmaniaga").

## 1. Purpose of the Business Alliance

As a corporate group engaged in the areas of medical, health and nursing care and under the group's corporate slogan, "Total commitment to good health", TOHO HOLDINGS conducts business such as pharmaceutical wholesaling, management of dispensing pharmacies, manufacture and sale of pharmaceuticals, development and provision of customer support systems, etc., and at the same time, actively promotes community healthcare collaboration and makes positive commitments to the home and nursing care.

As for overseas business development, TOHO HOLDINGS is trying to expand the business of pharmaceutical distributions and business development in the healthcare market with partner companies in South East Asia.

This Business Alliance will create positive symbiosis between TOHO HOLDINGS and Pharmaniaga, where it will expand sales, strengthen product competitiveness and cultivate new market in each country.

2. Contents of the Business Alliance

Under the Business Alliance, TOHO HOLDINGS and Pharmaniaga will work together to identify and select products to be marketed in either Malaysia, Indonesia and/or Japan.

As part of the arrangement, if Pharmaniaga wishes to purchase and/or sell Japanese healthcare products for distribution in Malaysia and/or Indonesia, TOHO HOLDINGS has a right of first refusal to supply such products to Pharmaniaga and if TOHO HOLDINGS wishes to purchase and/or sell Malaysian or Indonesian healthcare products for distribution in Japan, Pharmaniaga has a right of first refusal to supply such products to TOHO HOLDINGS.

The agreement is for a period of one (1) year with the option to renew another one (1) year. Both TOHO HOLDINGS and Pharmaniaga also endeavor to explore and/or cooperate in other areas of businesses that will mutually benefit them.

## 3. About Pharmaniaga

Pharmaniaga is a member of Boustead Group and an investment holding company listed on the Main Board of Bursa Malaysia. Pharmaniaga core businesses are generic pharmaceuticals manufacturing, research and development; marketing and sales; warehousing and distribution of pharmaceuticals and medical products; supply, trading and installation of medical and hospital equipment as well as community pharmacy.

With a vision to be the premier Malaysian pharmaceuticals company, Pharmaniaga is guided by its 'Do It Right First Time" philosophy and empowered by its *Passion for Patients* mission.

Already operating in 38 sites across 3 countries (Malaysia, Indonesia & Vietnam), Pharmaniaga is positioned to be a regional player in the international pharmaceuticals arena.

http://www.pharmaniaga.com

## 4. Performance Outlook

There will be little influence on its consolidated financial results.