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To whom it may concern:

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Results of Operations for the Fiscal Year Ended March 2014

In the market for prescription pharmaceuticals during the consolidated fiscal year under review, the market for prescription pharmaceuticals followed a steady, albeit slow, upward path supported by some positive factors including the progressive aging of the population and the sales of new bland drugs despite the negative impact of the continuing management policy about health expenditure as seen in the accelerated use of generic drugs. Furthermore, as last-minute demand spurred by the increase of the consumption tax, the market was racking up a 3.8% increase from the previous fiscal year (estimates by Crecon Research & Consulting Inc.).

Under these circumstances, the Company achieved to experience sales growth that outpaced that of the market, meanwhile, implemented aggressive investments for the future optimization of the Company's business solutions as distribution centers and call centers. Accordingly the Company incurred expenses impacting the Company's financial forecasts including the risk aversion to increase inventory and personnel for starting up new distribution center with all possible measures to ensure, and redundancy to office clerks of business office as a result of front-load appointment of personnel in new call center. As these facilities started to work behind schedule, it was ineffective in cost cutting the Company expected during the consolidated fiscal year under.

Thereby, the Company increase in revenue and decrease in profit during the consolidated fiscal year, consolidated net sales for fiscal 2014 were 1,189,627 million yen (4.3% increase compared to the previous year, 100.7% of that of forecasts.), the consolidated operating income was 12,328 million yen (6.2% decrease compared to the previous year, 83.9% of that of forecasts.), consolidated ordinary income was 18,303 million yen (6.5% decrease compared to the previous year, 89.7% of that of forecasts.), consolidated net income was 10,407 million yen (9.7% decrease compared to the previous year, 89.7% of that of forecasts.).

Meanwhile, the "loss before deduction of temporary consumption tax payment (non-deductible consumption tax, etc.)" that had traditionally been booked under the classification of "non-operating expenses" has started to be posted under a new accounting treatment employed from this consolidated fiscal year as "selling, general and administrative (SG&A) expenses." For the purpose of year-on-year comparison, the comparative figure of the previous year has been re-calculated based on the new accounting treatment.

1. Financial Results for Fiscal 2014(Consolidated)

(1) Comparison with the same period in the previous fiscal year

Unit: million yen, %

Consolidated	Net Sales	Operating Income	Ordinary Income	Net Income
Fiscal 2014	1,189,627	12,328	18,303	10,407
Fiscal 2013	1,140,364	13,150	19,585	11,526
YoY Change	49,262	△821	△1,282	△1,119
YoY Change Ratio	104.3	93.8	93.5	90.3

(2) Comparison with the forecast for full fiscal 2014

Unit: million yen, %

Consolidated	Net Sales	Operating Income	Ordinary Income	Net Income
Fiscal 2014	1,189,627	12,328	18,303	10,407
Forecast for the Fiscal 2014	1,181,000	14,700	20,400	11,600
Percentage against the Full-year Earnings Forecasts	100.7	83.9	89.7	89.7

(3) Gross profit rates, SGA expenses rate, Operating income ratio and Ordinary income ratio (Year-on-year change Ratio)

Unit: %

Consolidated	Gross profit to net sales	SG&A expenses to net sales	Operating income to net sales	Ordinary income to net Sales
Fiscal 2014	8.8	7.8	1.0	1.5
Fiscal 2013	8.9	7.8	1.2	1.7
YoY Change Ratio	△0.1	0.0	△0.2	△0.2

2. Forecast for fiscal 2015 (Full-year)

Unit: million yen, %

Consolidated	Net Sales	Operating Income	Ordinary Income	Net Income	Net Income per Share
Fiscal 2015	1,221,000	15,600	21,100	12,700	168.46 yen
Fiscal 2014	1,189,627	12,328	18,303	10,407	139.58 yen
Increase/Decrease	31,372	3,271	2,796	2,292	28.88 yen
Increase/Decrease Ratio	2.6	26.5	15.3	22.0	20.7

